

## Welcome MARS users!

Thank you for taking the time to visit Agency Systems.

As you are aware, you have many automation choices. We find agencies have the most difficulty figuring out which vendor offers the best solution for the things most important to them.

While no vendor system is perfect for every agency, there are some things you may want to consider when making such an important decision.

- My prior vendor offered immediate and personal support; will I receive that same level of service?
- IRS/AIMS was around for years and was a very stable company; will my next vendor be around 10 years from now and under the same ownership?
- I know MARS forwards and backwards, how will I make the transition from a system I know so well to one I am not familiar with?
- I have a business to run, how will I learn a new system and be able to keep up with my daily work?
- We have years of data stored in MARS, will I lose all that data (notes, images and history etc.)?
- I started out small and was able to grow with IRS/AIMS; will my next system be able to handle our growth for years to come?
- My current system, while lacking in some areas meets my basic needs. How can I be sure your solution is as simple to use as possible, but still provides the high end features I have heard so much about? I need a simple yet comprehensive system.

Agency Systems has automated agencies just like yours for more than 20 years, providing high end agency automation to some of the largest agencies and brokerages in the country. We will be here when you need us.

Although we have systems all over the United States, we are a Texas company. We understand your needs are different and you expect personal service. We have hundreds of smaller / rural agencies that know that a live person is simply a phone call away. We know our clients by name.

Along those lines, you will be assigned a transition team. Your Mars data will be converted initially to use in training your staff. Once you are comfortable with the daily use of the program, your data will be converted again for your "Live Date".

We help you through the first year with unlimited training and implementation support to insure your transition is as smooth as it can possibly be.

Unlike traditional "crash" training, where you are trained on the whole system at once, we train you individually with your own data. Using real life examples on your schedule, you are able to keep up with your daily work as you learn your new system. Even after the initial training, and you are faced with that first real bank reconciliation, or company commission statement, we are a phone call away with refresher training. This is common sense; it couldn't be simpler to learn.

Our latest system called "Newton", is very simple to learn and use, and yet offers many time saving features the "mega vendors" don't have. Using the latest technologies, Newton will allow your agency to achieve virtually unlimited growth.

Please take the time to compare and we think you will agree that Agency Systems has the service, stability and product to carry your agency for years to come.